

# Elliman Report

Florida

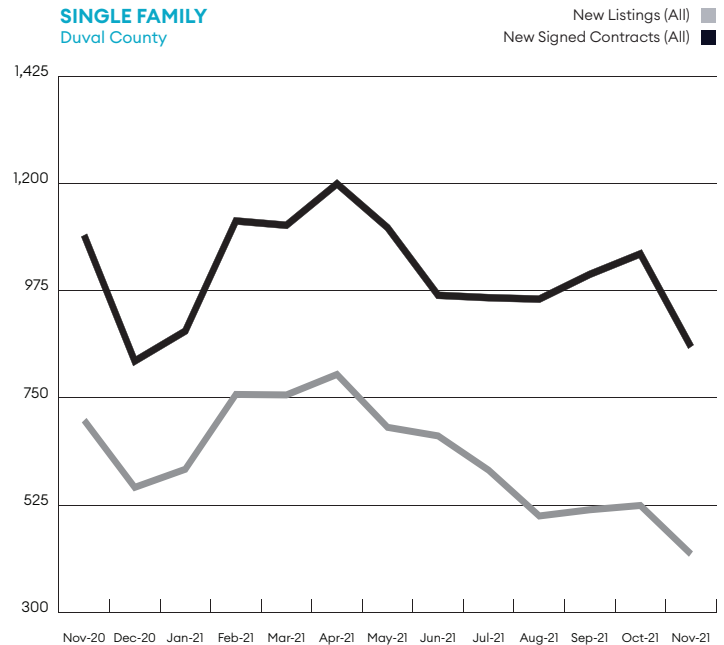
November 2021 New Signed Contracts

## Duval County

"Newly signed contracts for single families fell year over year but were overpowered by a significant drop in new listings over the same period. This pattern kept the market unusually tight. However, condo newly signed contracts rose sharply from the same month a year ago despite the continued annual decline in new listings."

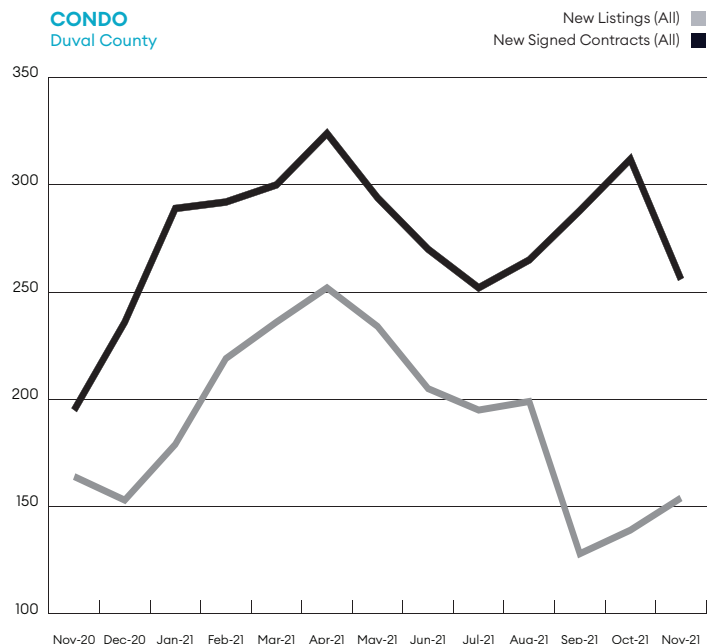
| SINGLE FAMILY MATRIX<br>Duval County | NOV<br>2021 | NOV<br>2020  | %Δ (YR)       |
|--------------------------------------|-------------|--------------|---------------|
| <b>New Signed Contracts (All)</b>    | <b>857</b>  | <b>1,091</b> | <b>-21.4%</b> |
| < \$200K                             | 198         | 215          | -7.9%         |
| \$200K-\$299K                        | 242         | 366          | -33.9%        |
| \$300K-\$399K                        | 243         | 270          | -10.0%        |
| \$400K-\$499K                        | 82          | 101          | -18.8%        |
| \$500K-\$599K                        | 35          | 54           | -35.2%        |
| \$600K-\$799K                        | 30          | 49           | -38.8%        |
| \$800K-\$999K                        | 15          | 23           | -34.8%        |
| ≥ \$1M                               | 12          | 13           | -7.7%         |
| <b>New Listings (All)</b>            | <b>422</b>  | <b>703</b>   | <b>-40.0%</b> |
| < \$200K                             | 83          | 164          | -49.4%        |
| \$200K-\$299K                        | 113         | 176          | -35.8%        |
| \$300K-\$399K                        | 117         | 192          | -39.1%        |
| \$400K-\$499K                        | 40          | 80           | -50.0%        |
| \$500K-\$599K                        | 28          | 22           | 27.3%         |
| \$600K-\$799K                        | 21          | 32           | -34.4%        |
| \$800K-\$999K                        | 9           | 13           | -30.8%        |
| ≥ \$1M                               | 11          | 24           | -54.2%        |

SINGLE FAMILY  
Duval County



| CONDO MATRIX<br>Duval County      | NOV<br>2021 | NOV<br>2020 | %Δ (YR)      |
|-----------------------------------|-------------|-------------|--------------|
| <b>New Signed Contracts (All)</b> | <b>256</b>  | <b>195</b>  | <b>31.3%</b> |
| < \$200K                          | 99          | 79          | 25.3%        |
| \$200K-\$299K                     | 114         | 88          | 29.5%        |
| \$300K-\$399K                     | 26          | 17          | 52.9%        |
| \$400K-\$499K                     | 10          | 3           | 233.3%       |
| \$500K-\$599K                     | 2           | 4           | -50.0%       |
| \$600K-\$799K                     | 3           | 1           | 200.0%       |
| \$800K-\$999K                     | 1           | 2           | -50.0%       |
| ≥ \$1M                            | 1           | 1           | 0.0%         |
| <b>New Listings (All)</b>         | <b>154</b>  | <b>164</b>  | <b>-6.1%</b> |
| < \$200K                          | 34          | 49          | -30.6%       |
| \$200K-\$299K                     | 88          | 76          | 15.8%        |
| \$300K-\$399K                     | 10          | 22          | -54.5%       |
| \$400K-\$499K                     | 7           | 6           | 16.7%        |
| \$500K-\$599K                     | 6           | 2           | 200.0%       |
| \$600K-\$799K                     | 4           | 2           | 100.0%       |
| \$800K-\$999K                     | 3           | 2           | 50.0%        |
| ≥ \$1M                            | 2           | 5           | -60.0%       |

CONDO  
Duval County

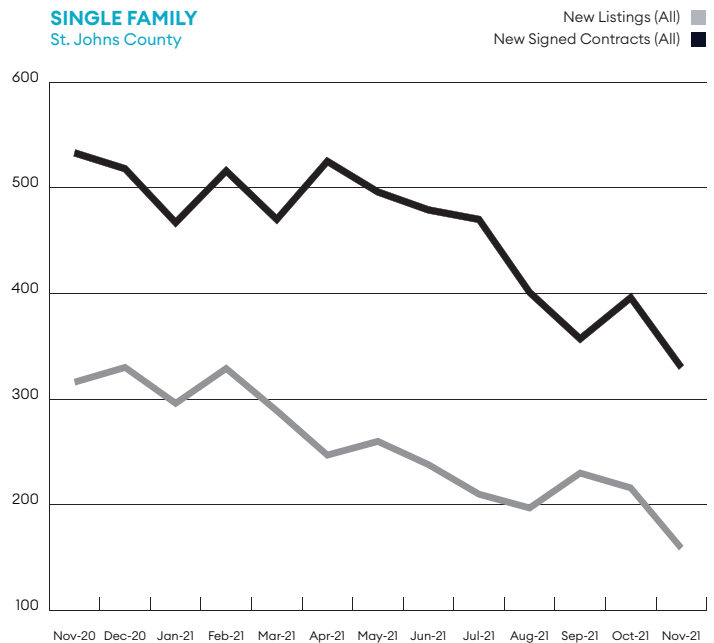


Source: Northeast Florida MLS

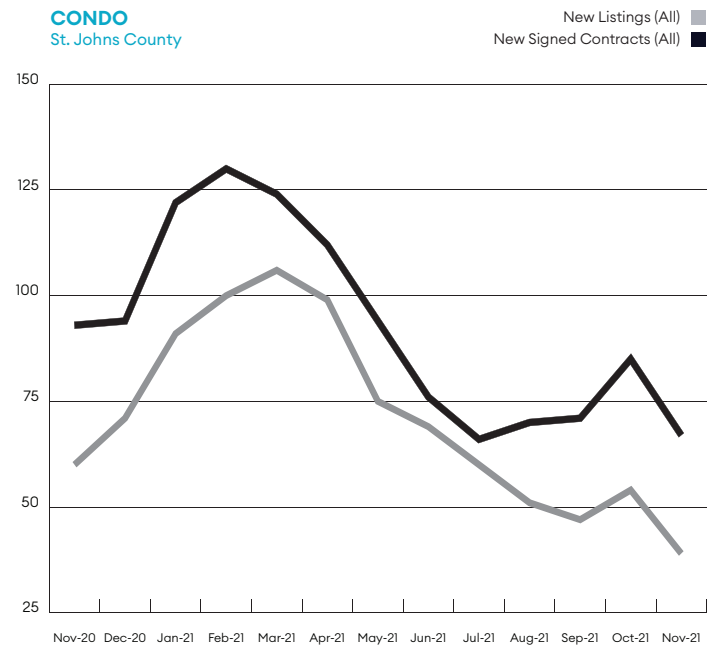
## St. Johns County

"Newly signed contracts for single families and condos fell annually but were overpowered by an even greater fall in new listings over the same period. This pattern kept market supply unusually limited."

| SINGLE FAMILY MATRIX<br>St. Johns County | NOV<br>2021 | NOV<br>2020 | %Δ (YR)       |
|--|-------------|-------------|---------------|
| <b>New Signed Contracts (All)</b>        | <b>330</b>  | <b>533</b>  | <b>-38.1%</b> |
| < \$200K                                 | 3           | 5           | -40.0%        |
| \$200K-\$299K                            | 10          | 32          | -68.8%        |
| \$300K-\$399K                            | 71          | 109         | -34.9%        |
| \$400K-\$499K                            | 87          | 153         | -43.1%        |
| \$500K-\$599K                            | 58          | 77          | -24.7%        |
| \$600K-\$799K                            | 59          | 92          | -35.9%        |
| \$800K-\$999K                            | 17          | 28          | -39.3%        |
| ≥ \$1M                                   | 25          | 37          | -32.4%        |
| <b>New Listings (All)</b>                | <b>159</b>  | <b>316</b>  | <b>-49.7%</b> |
| < \$200K                                 | 0           | 2           | -100.0%       |
| \$200K-\$299K                            | 8           | 9           | -11.1%        |
| \$300K-\$399K                            | 27          | 69          | -60.9%        |
| \$400K-\$499K                            | 50          | 98          | -49.0%        |
| \$500K-\$599K                            | 27          | 42          | -35.7%        |
| \$600K-\$799K                            | 26          | 51          | -49.0%        |
| \$800K-\$999K                            | 8           | 26          | -69.2%        |
| ≥ \$1M                                   | 13          | 19          | -31.6%        |



| CONDO MATRIX<br>St. Johns County  | NOV<br>2021 | NOV<br>2020 | %Δ (YR)       |
|-----------------------------------|-------------|-------------|---------------|
| <b>New Signed Contracts (All)</b> | <b>67</b>   | <b>93</b>   | <b>-28.0%</b> |
| < \$200K                          | 5           | 16          | -68.8%        |
| \$200K-\$299K                     | 27          | 41          | -34.1%        |
| \$300K-\$399K                     | 13          | 16          | -18.8%        |
| \$400K-\$499K                     | 12          | 8           | 50.0%         |
| \$500K-\$599K                     | 6           | 4           | 50.0%         |
| \$600K-\$799K                     | 1           | 3           | -66.7%        |
| \$800K-\$999K                     | 2           | 4           | -50.0%        |
| ≥ \$1M                            | 1           | 1           | 0.0%          |
| <b>New Listings (All)</b>         | <b>39</b>   | <b>60</b>   | <b>-35.0%</b> |
| < \$200K                          | 0           | 6           | -100.0%       |
| \$200K-\$299K                     | 9           | 17          | -47.1%        |
| \$300K-\$399K                     | 22          | 18          | 22.2%         |
| \$400K-\$499K                     | 3           | 7           | -57.1%        |
| \$500K-\$599K                     | 4           | 8           | -50.0%        |
| \$600K-\$799K                     | 0           | 2           | -100.0%       |
| \$800K-\$999K                     | 0           | 0           | -             |
| ≥ \$1M                            | 1           | 2           | -50.0%        |

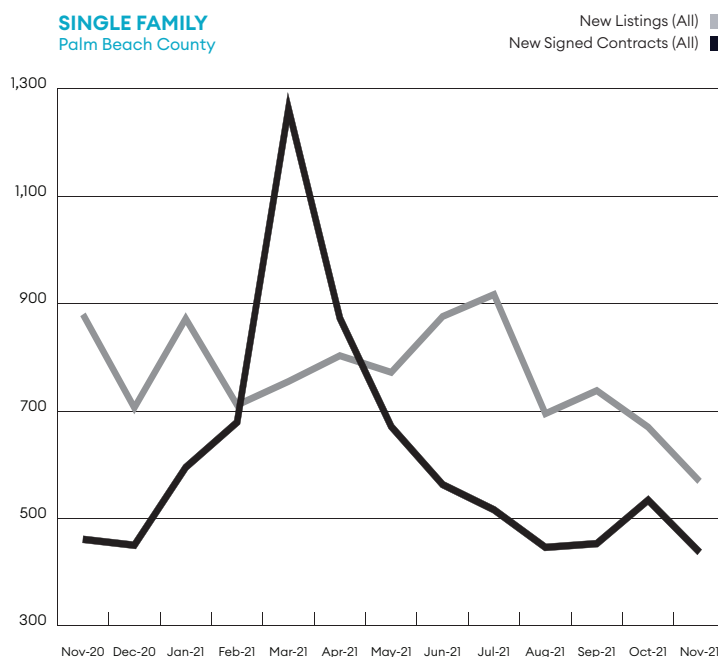


Northeast Florida MLS

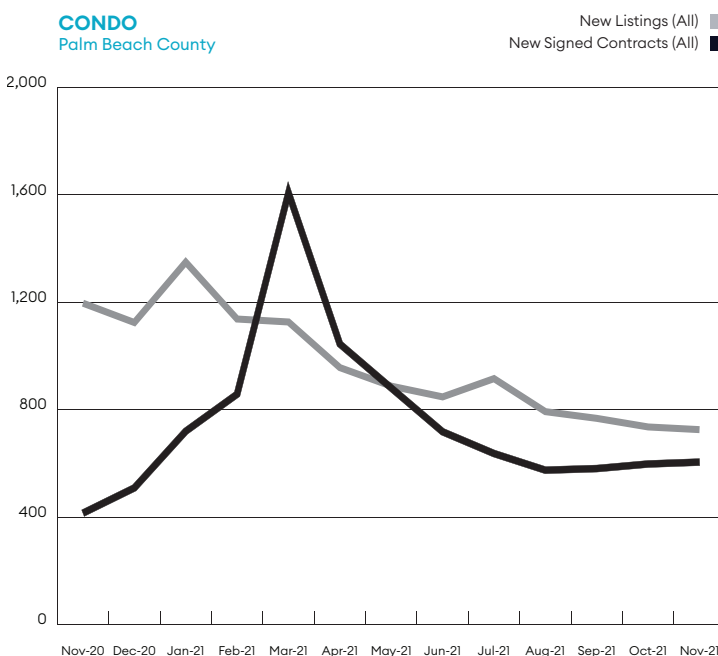
## Palm Beach County

"Newly signed contracts for single families fell year over year for the third time in four months but was overpowered by the sharp drop in new listings over the same period. This pattern kept market supply unusually limited. However, condo newly signed contracts rose sharply from the same month a year ago despite the significant decline in new listings."

| SINGLE FAMILY MATRIX<br>Palm Beach County | NOV<br>2021 | NOV<br>2020 | %Δ (YR)       |
|---|-------------|-------------|---------------|
| <b>New Signed Contracts (All)</b>         | <b>437</b>  | <b>461</b>  | <b>-5.2%</b>  |
| < \$300K                                  | 38          | 61          | -37.7%        |
| \$300K - \$399K                           | 75          | 86          | -12.8%        |
| \$400K - \$499K                           | 91          | 99          | -8.1%         |
| \$500K - \$999K                           | 154         | 143         | 7.7%          |
| \$1M - \$2.99M                            | 61          | 51          | 19.6%         |
| \$3M - \$4.99M                            | 7           | 11          | -36.4%        |
| \$5M - \$9.99M                            | 6           | 6           | 0.0%          |
| ≥ \$10M                                   | 5           | 4           | 25.0%         |
| <b>New Listings (All)</b>                 | <b>569</b>  | <b>880</b>  | <b>-35.3%</b> |
| < \$300K                                  | 41          | 58          | -29.3%        |
| \$300K - \$399K                           | 98          | 142         | -31.0%        |
| \$400K - \$499K                           | 77          | 180         | -57.2%        |
| \$500K - \$999K                           | 214         | 309         | -30.7%        |
| \$1M - \$2.99M                            | 93          | 128         | -27.3%        |
| \$3M - \$4.99M                            | 13          | 29          | -55.2%        |
| \$5M - \$9.99M                            | 13          | 20          | -35.0%        |
| ≥ \$10M                                   | 20          | 14          | 42.9%         |



| CONDO MATRIX<br>Palm Beach County | NOV<br>2021 | NOV<br>2020  | %Δ (YR)       |
|-----------------------------------|-------------|--------------|---------------|
| <b>New Signed Contracts (All)</b> | <b>605</b>  | <b>415</b>   | <b>45.8%</b>  |
| < \$200K                          | 222         | 174          | 27.6%         |
| \$200K - \$299K                   | 171         | 94           | 81.9%         |
| \$300K - \$399K                   | 80          | 66           | 21.2%         |
| \$400K - \$599K                   | 53          | 36           | 47.2%         |
| \$600K - \$999K                   | 28          | 19           | 47.4%         |
| \$1M - \$2.99M                    | 36          | 24           | 50.0%         |
| \$3M - \$4.99M                    | 7           | 2            | 250.0%        |
| ≥ \$5M                            | 8           | 0            |               |
| <b>New Listings (All)</b>         | <b>726</b>  | <b>1,197</b> | <b>-39.3%</b> |
| < \$200K                          | 215         | 432          | -50.2%        |
| \$200K - \$299K                   | 189         | 302          | -37.4%        |
| \$300K - \$399K                   | 106         | 181          | -41.4%        |
| \$400K - \$599K                   | 84          | 124          | -32.3%        |
| \$600K - \$999K                   | 53          | 80           | -33.8%        |
| \$1M - \$2.99M                    | 60          | 57           | 5.3%          |
| \$3M - \$4.99M                    | 13          | 9            | 44.4%         |
| ≥ \$5M                            | 6           | 12           | -50.0%        |

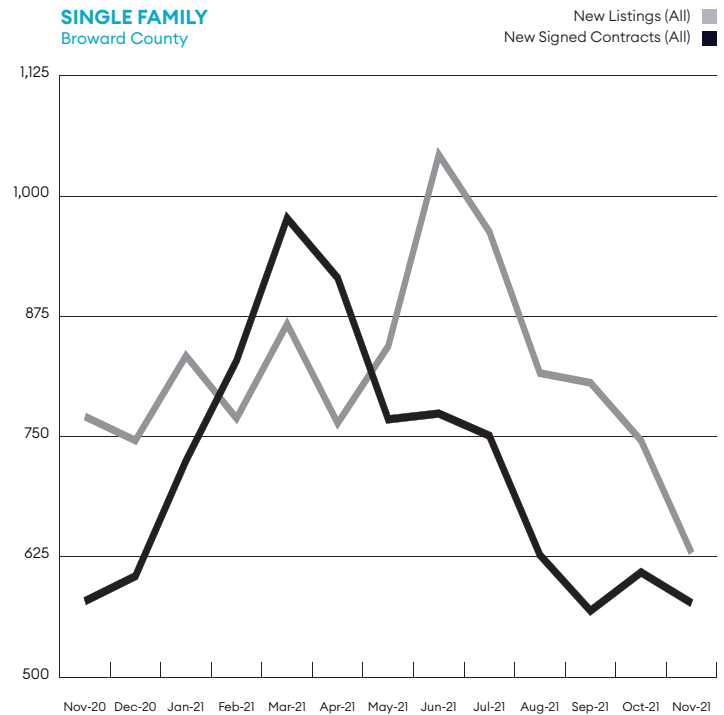


Source: BeachesMLS

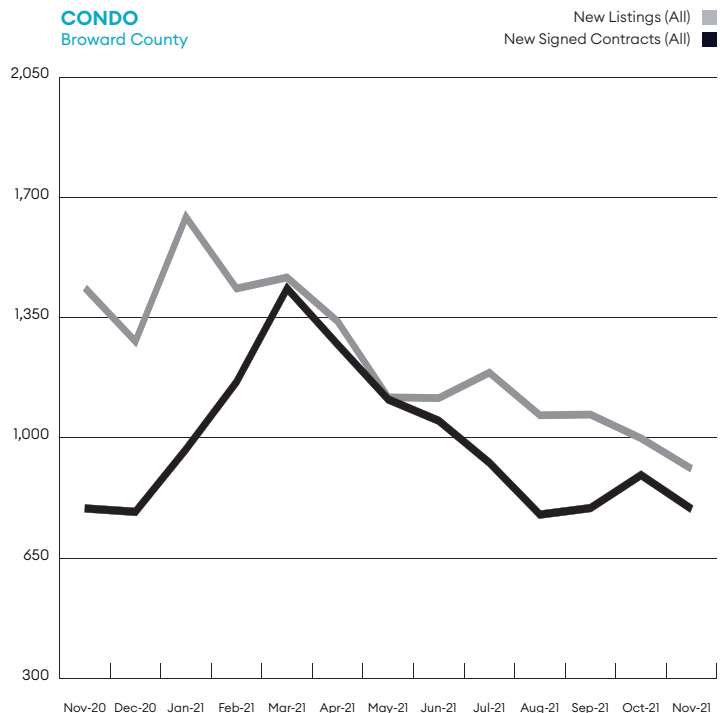
## Broward County

"Newly signed contracts for single families fell annually every month since June as new listings fell over the past four months. Likewise, newly signed contracts of condos fell annually every month since August but with a significantly larger drop in new listings over the same period keeping market supply unusually tight."

| SINGLE FAMILY MATRIX<br>Broward County | NOV<br>2021 | NOV<br>2020 | %Δ (YR)       |
|--|-------------|-------------|---------------|
| <b>New Signed Contracts (All)</b>      | <b>577</b>  | <b>579</b>  | <b>-0.3%</b>  |
| < \$300K                               | 66          | 75          | -12.0%        |
| \$300K - \$399K                        | 120         | 141         | -14.9%        |
| \$400K - \$499K                        | 132         | 125         | 5.6%          |
| \$500K - \$999K                        | 195         | 177         | 10.2%         |
| \$1M - \$2.99M                         | 56          | 53          | 5.7%          |
| \$3M - \$4.99M                         | 6           | 4           | 50.0%         |
| \$5M - \$9.99M                         | 0           | 3           | -100.0%       |
| ≥ \$10M                                | 2           | 1           | 100.0%        |
| <b>New Listings (All)</b>              | <b>629</b>  | <b>771</b>  | <b>-18.4%</b> |
| < \$300K                               | 60          | 54          | 11.1%         |
| \$300K - \$399K                        | 139         | 169         | -17.8%        |
| \$400K - \$499K                        | 125         | 133         | -6.0%         |
| \$500K - \$999K                        | 212         | 292         | -27.4%        |
| \$1M - \$2.99M                         | 73          | 91          | -19.8%        |
| \$3M - \$4.99M                         | 12          | 16          | -25.0%        |
| \$5M - \$9.99M                         | 4           | 11          | -63.6%        |
| ≥ \$10M                                | 4           | 5           | -20.0%        |



| CONDO MATRIX<br>Broward County    | NOV<br>2021 | NOV<br>2020  | %Δ (YR)       |
|-----------------------------------|-------------|--------------|---------------|
| <b>New Signed Contracts (All)</b> | <b>793</b>  | <b>795</b>   | <b>-0.3%</b>  |
| < \$200K                          | 341         | 383          | -11.0%        |
| \$200K - \$299K                   | 198         | 187          | 5.9%          |
| \$300K - \$399K                   | 119         | 117          | 1.7%          |
| \$400K - \$599K                   | 64          | 55           | 16.4%         |
| \$600K - \$999K                   | 47          | 31           | 51.6%         |
| \$1M - \$2.99M                    | 22          | 17           | 29.4%         |
| \$3M - \$4.99M                    | 0           | 5            | -100.0%       |
| ≥ \$5M                            | 2           | 0            |               |
| <b>New Listings (All)</b>         | <b>910</b>  | <b>1,437</b> | <b>-36.7%</b> |
| < \$200K                          | 365         | 546          | -33.2%        |
| \$200K - \$299K                   | 198         | 376          | -47.3%        |
| \$300K - \$399K                   | 136         | 194          | -29.9%        |
| \$400K - \$599K                   | 114         | 173          | -34.1%        |
| \$600K - \$999K                   | 66          | 78           | -15.4%        |
| \$1M - \$2.99M                    | 28          | 65           | -56.9%        |
| \$3M - \$4.99M                    | 2           | 4            | -50.0%        |
| ≥ \$5M                            | 1           | 1            | 0.0%          |

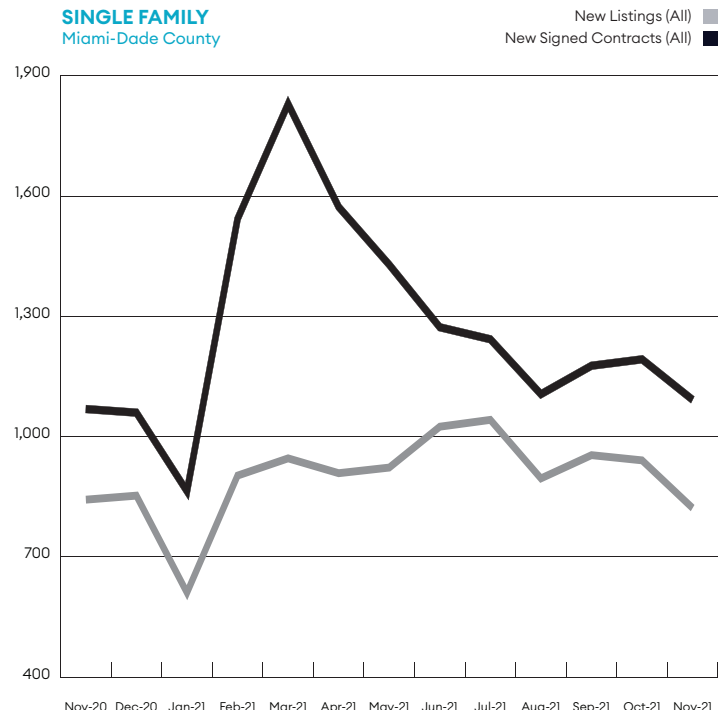


Source: BeachesMLS

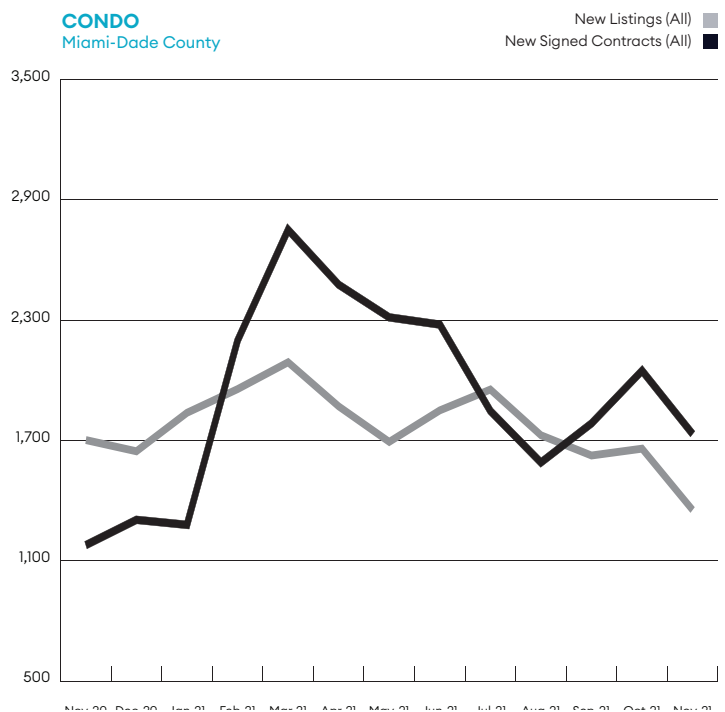
## Miami-Dade County

"Newly signed contracts for single families rose year over year for the first time since May as new listings fell over the past four months. In addition, newly signed contracts of condos rose annually for the sixteenth straight month despite seven consecutive months with large declines in new listings."

| SINGLE FAMILY MATRIX<br>Miami-Dade County | NOV<br>2021  | NOV<br>2020  | %Δ (YR)      |
|---|--------------|--------------|--------------|
| <b>New Signed Contracts (All)</b>         | <b>1,092</b> | <b>1,069</b> | <b>2.2%</b>  |
| < \$300K                                  | 77           | 65           | 18.5%        |
| \$300K - \$399K                           | 209          | 242          | -13.6%       |
| \$400K - \$499K                           | 260          | 278          | -6.5%        |
| \$500K - \$999K                           | 366          | 321          | 14.0%        |
| \$1M - \$2.99M                            | 139          | 124          | 12.1%        |
| \$3M - \$4.99M                            | 25           | 22           | 13.6%        |
| \$5M - \$9.99M                            | 9            | 11           | -18.2%       |
| ≥ \$10M                                   | 7            | 6            | 16.7%        |
| <b>New Listings (All)</b>                 | <b>822</b>   | <b>843</b>   | <b>-2.5%</b> |
| < \$300K                                  | 43           | 50           | -14.0%       |
| \$300K - \$399K                           | 104          | 116          | -10.3%       |
| \$400K - \$499K                           | 180          | 202          | -10.9%       |
| \$500K - \$999K                           | 324          | 305          | 6.2%         |
| \$1M - \$2.99M                            | 119          | 106          | 12.3%        |
| \$3M - \$4.99M                            | 25           | 28           | -10.7%       |
| \$5M - \$9.99M                            | 14           | 18           | -22.2%       |
| ≥ \$10M                                   | 13           | 18           | -27.8%       |



| CONDO MATRIX<br>Miami-Dade County | NOV<br>2021  | NOV<br>2020  | %Δ (YR)       |
|-----------------------------------|--------------|--------------|---------------|
| <b>New Signed Contracts (All)</b> | <b>1,732</b> | <b>1,178</b> | <b>47.0%</b>  |
| < \$200K                          | 270          | 206          | 31.1%         |
| \$200K - \$299K                   | 405          | 303          | 33.7%         |
| \$300K - \$399K                   | 356          | 252          | 41.3%         |
| \$400K - \$599K                   | 331          | 203          | 63.1%         |
| \$600K - \$999K                   | 201          | 119          | 68.9%         |
| \$1M - \$2.99M                    | 136          | 77           | 76.6%         |
| \$3M - \$4.99M                    | 26           | 10           | 160.0%        |
| ≥ \$5M                            | 7            | 8            | -12.5%        |
| <b>New Listings (All)</b>         | <b>1,353</b> | <b>1,702</b> | <b>-20.5%</b> |
| < \$200K                          | 148          | 207          | -28.5%        |
| \$200K - \$299K                   | 241          | 367          | -34.3%        |
| \$300K - \$399K                   | 234          | 320          | -26.9%        |
| \$400K - \$599K                   | 258          | 298          | -13.4%        |
| \$600K - \$999K                   | 212          | 239          | -11.3%        |
| \$1M - \$2.99M                    | 180          | 211          | -14.7%        |
| \$3M - \$4.99M                    | 34           | 35           | -2.9%         |
| ≥ \$5M                            | 46           | 25           | 84.0%         |

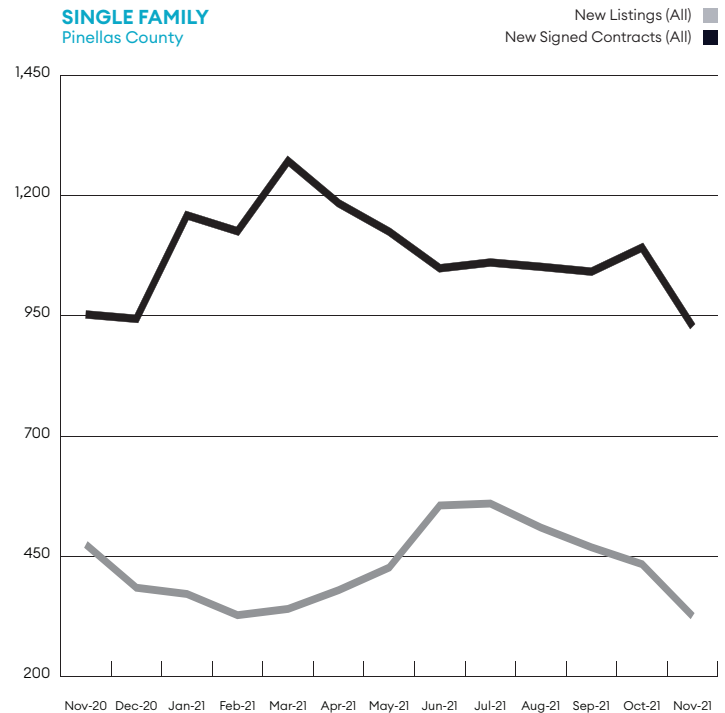


Source: Miami Association of REALTORS, INC., MLS

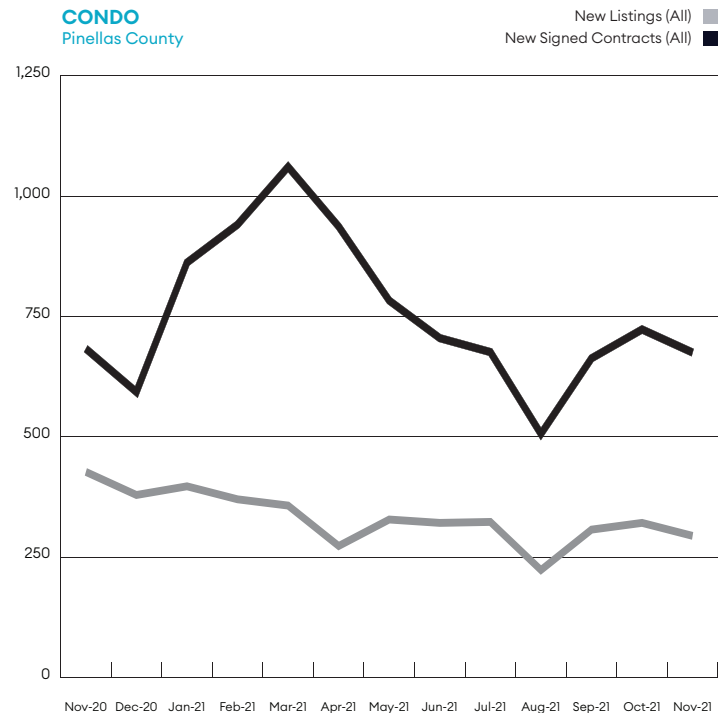
## Pinellas County

"Newly signed contracts for single families fell year over year each month since May as new listings fell sharply over the past three months. In addition, newly signed contracts of condos slipped annually since July, as supply was severely limited by substantially larger declines in new listings over the same period."

| SINGLE FAMILY MATRIX<br>Pinellas County | NOV<br>2021 | NOV<br>2020 | %Δ (yr)       |
|---|-------------|-------------|---------------|
| <b>New Signed Contracts (All)</b>       | <b>928</b>  | <b>953</b>  | <b>-2.6%</b>  |
| < \$200K                                | 35          | 100         | -65.0%        |
| \$200K - \$299K                         | 193         | 319         | -39.5%        |
| \$300K - \$399K                         | 250         | 235         | 6.4%          |
| \$400K - \$499K                         | 172         | 107         | 60.7%         |
| \$500K - \$599K                         | 66          | 66          | 0.0%          |
| \$600K - \$799K                         | 94          | 57          | 64.9%         |
| \$800K - \$999K                         | 42          | 25          | 68.0%         |
| ≥ \$1M                                  | 76          | 44          | 72.7%         |
| <b>New Listings (All)</b>               | <b>326</b>  | <b>475</b>  | <b>-31.4%</b> |
| < \$200K                                | 13          | 58          | -77.6%        |
| \$200K - \$299K                         | 46          | 149         | -69.1%        |
| \$300K - \$399K                         | 82          | 91          | -9.9%         |
| \$400K - \$499K                         | 58          | 55          | 5.5%          |
| \$500K - \$599K                         | 35          | 34          | 2.9%          |
| \$600K - \$799K                         | 37          | 34          | 8.8%          |
| \$800K - \$999K                         | 17          | 24          | -29.2%        |
| ≥ \$1M                                  | 38          | 30          | 26.7%         |



| CONDO MATRIX<br>Pinellas County   | NOV<br>2021 | NOV<br>2020 | %Δ (yr)       |
|-----------------------------------|-------------|-------------|---------------|
| <b>New Signed Contracts (All)</b> | <b>675</b>  | <b>683</b>  | <b>-1.2%</b>  |
| < \$200K                          | 236         | 319         | -26.0%        |
| \$200K - \$299K                   | 141         | 134         | 5.2%          |
| \$300K - \$399K                   | 109         | 81          | 34.6%         |
| \$400K - \$499K                   | 56          | 45          | 24.4%         |
| \$500K - \$599K                   | 35          | 27          | 29.6%         |
| \$600K - \$799K                   | 50          | 43          | 16.3%         |
| \$800K - \$999K                   | 21          | 17          | 23.5%         |
| ≥ \$1M                            | 27          | 17          | 58.8%         |
| <b>New Listings (All)</b>         | <b>294</b>  | <b>427</b>  | <b>-31.1%</b> |
| < \$200K                          | 83          | 212         | -60.8%        |
| \$200K - \$299K                   | 66          | 67          | -1.5%         |
| \$300K - \$399K                   | 35          | 46          | -23.9%        |
| \$400K - \$499K                   | 29          | 29          | 0.0%          |
| \$500K - \$599K                   | 16          | 25          | -36.0%        |
| \$600K - \$799K                   | 26          | 25          | 4.0%          |
| \$800K - \$999K                   | 13          | 10          | 30.0%         |
| ≥ \$1M                            | 26          | 13          | 100.0%        |

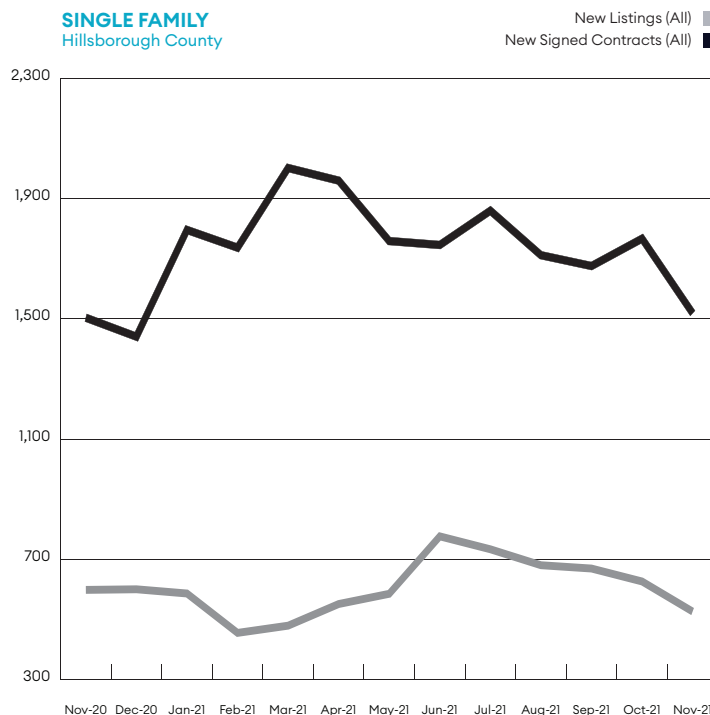


Source: Stellar MLS

## Hillsborough County

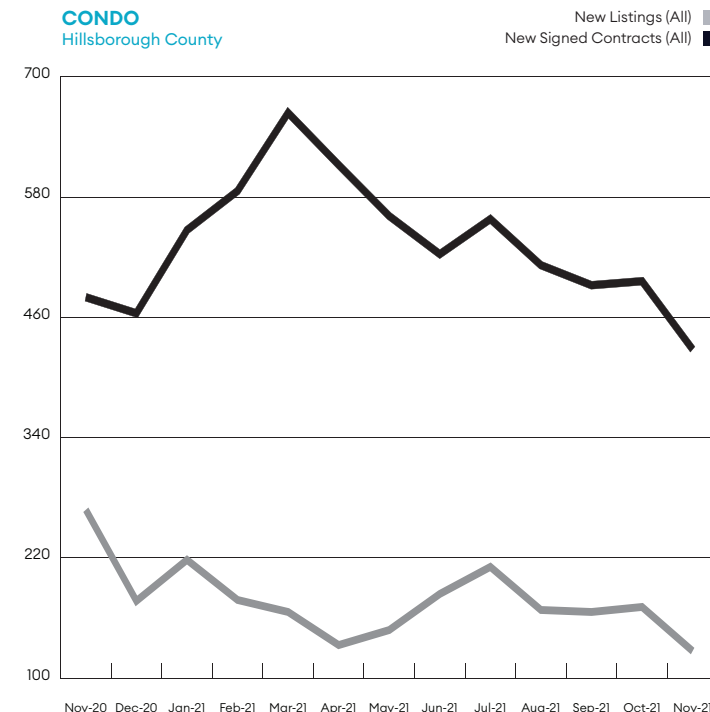
"Newly signed contracts for single families fell annually every month since July as new listings fell over the same period. Newly signed contracts of condos fell annually every month since May but with a significantly larger drop in new listings over the same period keeping market supply unusually tight."

| SINGLE FAMILY MATRIX<br>Hillsborough County | NOV<br>2021  | NOV<br>2020  | %Δ (YR)       |
|---|--------------|--------------|---------------|
| <b>New Signed Contracts (All)</b>           | <b>1,519</b> | <b>1,504</b> | <b>1.0%</b>   |
| < \$200K                                    | 62           | 133          | -53.4%        |
| \$200K - \$299K                             | 309          | 658          | -53.0%        |
| \$300K - \$399K                             | 569          | 340          | 67.4%         |
| \$400K - \$499K                             | 251          | 156          | 60.9%         |
| \$500K - \$599K                             | 111          | 81           | 37.0%         |
| \$600K - \$799K                             | 120          | 70           | 71.4%         |
| \$800K - \$999K                             | 42           | 27           | 55.6%         |
| ≥ \$1M                                      | 55           | 39           | 41.0%         |
| <b>New Listings (All)</b>                   | <b>527</b>   | <b>599</b>   | <b>-12.0%</b> |
| < \$200K                                    | 14           | 50           | -72.0%        |
| \$200K - \$299K                             | 69           | 199          | -65.3%        |
| \$300K - \$399K                             | 178          | 159          | 11.9%         |
| \$400K - \$499K                             | 114          | 72           | 58.3%         |
| \$500K - \$599K                             | 41           | 34           | 20.6%         |
| \$600K - \$799K                             | 56           | 34           | 64.7%         |
| \$800K - \$999K                             | 24           | 17           | 41.2%         |
| ≥ \$1M                                      | 31           | 34           | -8.8%         |



| CONDO MATRIX<br>Hillsborough County | NOV<br>2021 | NOV<br>2020 | %Δ (YR)       |
|-------------------------------------|-------------|-------------|---------------|
| <b>New Signed Contracts (All)</b>   | <b>428</b>  | <b>480</b>  | <b>-10.8%</b> |
| < \$200K                            | 143         | 244         | -41.4%        |
| \$200K - \$299K                     | 162         | 138         | 17.4%         |
| \$300K - \$399K                     | 73          | 47          | 55.3%         |
| \$400K - \$499K                     | 20          | 22          | -9.1%         |
| \$500K - \$599K                     | 12          | 17          | -29.4%        |
| \$600K - \$799K                     | 10          | 7           | 42.9%         |
| \$800K - \$999K                     | 4           | 3           | 33.3%         |
| ≥ \$1M                              | 4           | 2           | 100.0%        |
| <b>New Listings (All)</b>           | <b>127</b>  | <b>268</b>  | <b>-52.6%</b> |
| < \$200K                            | 37          | 113         | -67.3%        |
| \$200K - \$299K                     | 45          | 76          | -40.8%        |
| \$300K - \$399K                     | 19          | 18          | 5.6%          |
| \$400K - \$499K                     | 8           | 22          | -63.6%        |
| \$500K - \$599K                     | 4           | 13          | -69.2%        |
| \$600K - \$799K                     | 10          | 12          | -16.7%        |
| \$800K - \$999K                     | 3           | 2           | 50.0%         |
| ≥ \$1M                              | 1           | 12          | -91.7%        |

Source: Stellar MLS

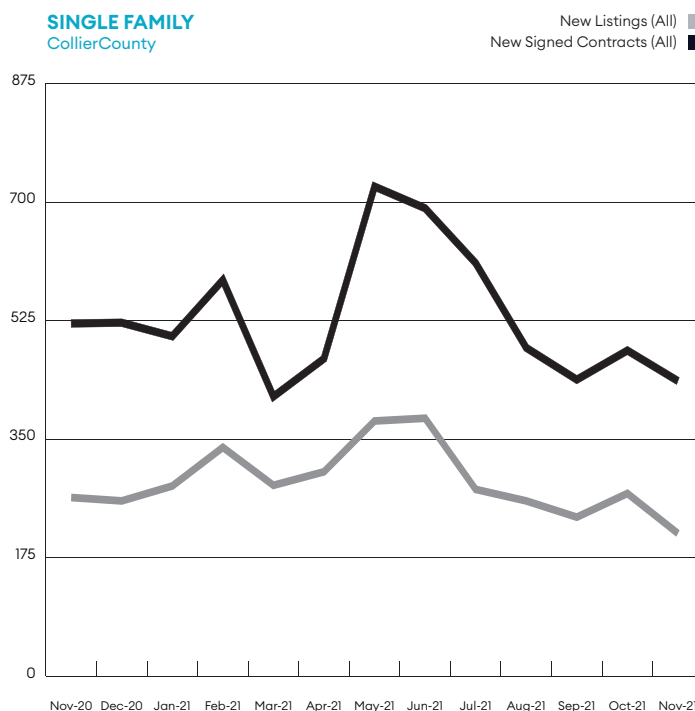


# Collier County

"Newly signed contracts for single families fell year over year for the third consecutive month, restrained by the decline in new listings. In addition, newly signed contracts of condos declined annually as the substantially larger decline in new listings restrained demand."

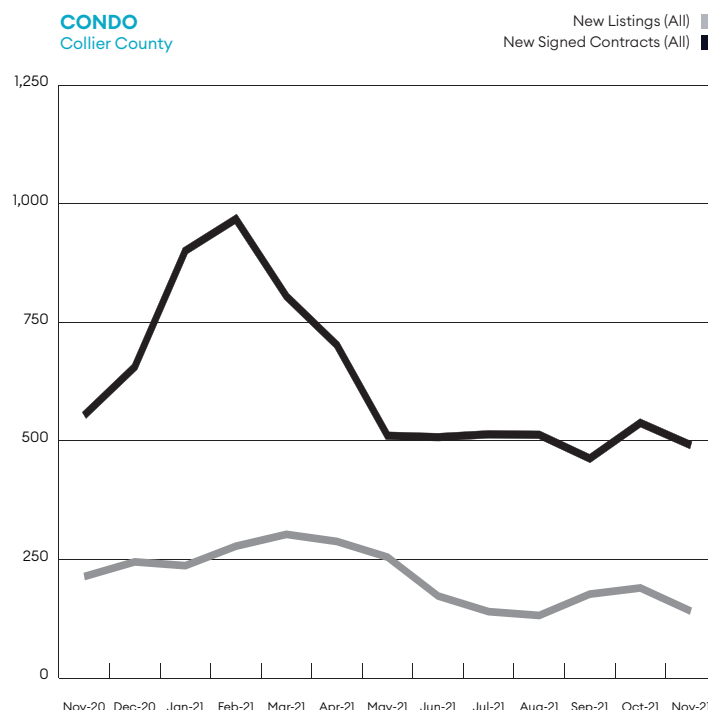
| SINGLE FAMILY MATRIX<br>Collier County | NOV<br>2021 | NOV<br>2020 | %Δ (YR)       |
|--|-------------|-------------|---------------|
| <b>New Signed Contracts (All)</b>      | <b>436</b>  | <b>521</b>  | <b>-16.3%</b> |
| < \$300K                               | 4           | 14          | -71.4%        |
| \$300K-\$499K                          | 99          | 153         | -35.3%        |
| \$500K-\$699K                          | 100         | 141         | -29.1%        |
| \$700K-\$899K                          | 72          | 70          | 2.9%          |
| \$900K-\$999K                          | 14          | 14          | 0.0%          |
| \$1M-\$1.99M                           | 85          | 87          | -2.3%         |
| \$2M-\$4.99M                           | 45          | 36          | 25.0%         |
| ≥ \$5M                                 | 17          | 6           | 183.3%        |
| <b>New Listings (All)</b>              | <b>211</b>  | <b>264</b>  | <b>-20.1%</b> |
| < \$300K                               | 1           | 7           | -85.7%        |
| \$300K-\$499K                          | 47          | 48          | -2.1%         |
| \$500K-\$699K                          | 61          | 63          | -3.2%         |
| \$700K-\$899K                          | 28          | 47          | -40.4%        |
| \$900K-\$999K                          | 10          | 9           | 11.1%         |
| \$1M-\$1.99M                           | 33          | 47          | -29.8%        |
| \$2M-\$4.99M                           | 12          | 33          | -63.6%        |
| ≥ \$5M                                 | 19          | 10          | 90.0%         |

**SINGLE FAMILY**  
Collier County



| CONDO MATRIX<br>Collier County    | NOV<br>2021 | NOV<br>2020 | %Δ (YR)       |
|-----------------------------------|-------------|-------------|---------------|
| <b>New Signed Contracts (All)</b> | <b>491</b>  | <b>554</b>  | <b>-11.4%</b> |
| < \$300K                          | 125         | 190         | -34.2%        |
| \$300K-\$499K                     | 173         | 199         | -13.1%        |
| \$500K-\$599K                     | 39          | 44          | -11.4%        |
| \$600K-\$699K                     | 34          | 31          | 9.7%          |
| \$700K-\$799K                     | 21          | 12          | 75.0%         |
| \$800K-\$999K                     | 23          | 18          | 27.8%         |
| \$1M-\$1.99M                      | 50          | 32          | 56.3%         |
| ≥ \$2M                            | 26          | 28          | -7.1%         |
| <b>New Listings (All)</b>         | <b>141</b>  | <b>214</b>  | <b>-34.1%</b> |
| < \$300K                          | 28          | 65          | -56.9%        |
| \$300K-\$499K                     | 42          | 36          | 16.7%         |
| \$500K-\$599K                     | 10          | 21          | -52.4%        |
| \$600K-\$699K                     | 3           | 21          | -85.7%        |
| \$700K-\$799K                     | 11          | 21          | -47.6%        |
| \$800K-\$999K                     | 12          | 18          | -33.3%        |
| \$1M-\$1.99M                      | 19          | 26          | -26.9%        |
| ≥ \$2M                            | 16          | 6           | 166.7%        |

**CONDO**  
Collier County



Source: Southwest Florida MLS

Questions or comments? Email report author  
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Methodology: [millersamuel.com/research-reports/methodology](http://millersamuel.com/research-reports/methodology)

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